

CPP ANNUAL USE OF CAPITAL SURVEY - 2010



NAME OF INSTITUTION

(Include Holding Company Where Applicable)

Northwest Bancorporation, Inc.

Point of Contact:	Holly Poquette	RSSD: (For Bank Holding Companies)	2088329
UST Sequence Number:	739	Docket Number: (For Thrift Holding Companies)	
CPP/CDCI Funds Received:	10,500,000	FDIC Certificate Number: (For Depository Institutions)	27601
CPP/CDCI Funds Repaid to Date:		Credit Union Charter Number: (For Credit Unions)	
Date Funded (first funding):	February 13, 2009	City:	Spokane
Date Repaid ¹ :	N/A	State:	Washington

¹If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).

☒ **Increase lending or reduce lending less than otherwise would have occurred.**

While loans outstanding decreased during 2010 due to paydowns, charge-offs and foreclosures, the origination of new loans totalled \$46.4 million for the year. Lack of loan demand from qualified borrowers in our market area has prevented loan growth.

☒ **To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, commercial mortgage loans, small business loans, etc.).**

In 2010, balances increased in the owner occupied commercial real estate, farmland and credit card portfolios.

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☐ Increase securities purchased (ABS, MBS, etc.).

☐ Make other investments.

☒ Increase reserves for non-performing assets.

CPP funds provided a greater capital cushion to support an increase in non-performing assets.

☐ Reduce borrowings.

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☐ Increase charge-offs.

☐ Purchase another financial institution or purchase assets from another financial institution.

☒ Held as non-leveraged increase to total capital.

CPP funds have served as non-leveraged capital due to lack of demand for loans from qualified borrowers in our market.

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What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?

The Company was able to avoid shrinking the balance sheet by curtailing lending activities.

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What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?

The CPP funds provided a measure of stability for the Company to be able to continue lending in a difficult economy. The CPP proceeds provided the Company with an additional capital cushion in the event of further asset deterioration in the loan portfolio.

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Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.

None.